

# PARTNERSHIP ANNOUNCEMENT

March 2019



## Partnership with Regal Funds Management

I am pleased to announce that in late 2018, Regal Funds Management acquired a 50% interest in Kilter Rural Pty Ltd. Kilter Rural shares many similar values and characteristics with Regal Funds Management: our clients come first, we develop deep and productive relationships and we believe that great teams develop great outcomes.

With \$1.6B in FUM, Regal Funds Management is one of Australia's leading investment managers, specialising in alternative investment strategies. Regal's first fund launched in 2004 has twice been named the Australian Hedge Fund of the year. For more information on Regal Funds Management, please visit [www.regalfm.com](http://www.regalfm.com)

Both businesses have developed a track record of generating attractive returns to clients through a range of market conditions for over 15 years. Importantly, like many of Regal's funds, Kilter Rural's funds generate returns that are uncorrelated to traditional financial indices and can provide valuable diversification to client's portfolios.

## Overview of Kilter Rural

Kilter Rural is a specialist manager of Australian farmland, water and ecosystem assets. Established in 2004, Kilter Rural manages over \$350 million on behalf of a large institutional Australian pension fund, several wholesale funds and high net worth investors. Kilter Rural has three open strategies:

- **Australian Farmlands Fund:** Inception October 2018, target return of 10% - 12%. A new wholesale, profit with impact fund, delivering value to investors through ecosystem protection and transformation of underutilised farmland and water assets for sustained, resource efficient, high value irrigated crop production.
- **Kilter Water Fund:** Annualised returns of 16.5% since inception in 2014, open to new investors. The Fund employs an active management strategy to optimise returns to investors.
- **Murray Darling Basin Balanced Water Fund:** Annualised return of 14.9% since inception in 2015. This impact Fund has a management strategy designed to balance the needs of irrigators and the environment, mixing annual donations of water for environmental outcomes with long-term leases to irrigators.

For further information, please feel free to contact me on [cgunn@kilterrural.com](mailto:cgunn@kilterrural.com).

Kind regards



Cullen Gunn